Happy December Everyone!

And onto December we go. I have a packed first half of December and then a low key back half. I have a few classes and my open house coming up. For those that didn't hear yet, I met my goal of being in the top 100 in the world of 56,000 demonstrators, number 86 to be exact...yay! (3) Thank you to all who placed orders and attended classes in the last Stampin' Up! year, also to all who supported me....you are amazing and I am truly grateful to you for helping me achieve this!

There were lots of winners this past month...wow!

The winner of a \$10 gift certificate for sharing the showcase is Tammy S.

The winner of half off item for booking and holding an in home party with me is Linda S.

The winner of a half off Christmastime is Here bundle for sharing what they recently made on FB was Angie L.

The winner of a half off item for liking, sharing, or commenting on FB in November is Pam N.

The winner for the October Newsletter contest is Diane B. You have a \$10 gift certificate coming your way.

Congratulations to these lucky ladies!

Keep reading to find out about the year-end closeout sale, upcoming classes, the Holiday Open House, December's Paper Pumpkin kit, my upcoming classes, and more.

THE YEAR-END CLOSEOUT IS HERE!



Yesterday, December 3rd, the Year-End Closeout officially began! During this promotion, you will be able to save on a selection of retiring and surplus items—*while supplies last*. Please plan to place your orders sooner rather than later, because supplies are limited and the Year-End Closeout ends on January 2. After that, some of your favorite retiring items may be gone for good! Speaking from personal experience, some things will disappear super-fast.

The items that are on the Year-End Closeout sale show up in the Shop now section in the online store at www.cardsbychrisb.com / Shop / My Online Store. I also attached a copy in the Files section of my Customer VIP page and it will be included in the email that is sent.

You can place your own online order in my online store or contact me with an order. Please use the current host code **9ZPW7MNX** before checking out.

CARRYOVER LIST

Certain products are carrying over into the new year, some into the new Annual Catalog, and additionally some will be available again at the start of the new 2020 Holiday Catalog. I uploaded a file in the Files section of the Customer VIP page and it will also be included in the email that is sent with the newsletter so you can check out what these items are.

MINI AND SALE-A-BRATION CATLOGS LAUNCH JANUARY 3rd, 2020

The 2020 Mini Catalog goes live January 3rd and goes through June 2nd while Sale-A-Bration goes until March 31st. To find electronic copies of the catalogs on January 3rd go to:

www.cardsbychrisb.com and click on the Catalogs link. Some of my customers will receive the catalogs in the mail (I will send an email to those that I scheduled to ship directly from SU so you can watch for it) and some will receive them personally from me. I will have plenty of hard copies of the catalogs as well. Please reach out to me if you don't have yours by Christmas and we will connect to get you a copy.

SHOP

Here's the deal: for every \$50 you spend (before tax and shipping), you get a FREE Sale-A-Bration product. That means it's the perfect time to purchase those products you've had your eye on while earning more products for free.

HOST

Need another excuse to get together with friends? Just host a qualifying party with at least \$300 in sales during Sale-A-Bration and you'll earn an exclusive stamp set called Little Ladybug! My calendar fills up fast so please contact me soon to pencil in a date if you would like to host a party of your own....heck, you can even have it in my studio so you don't have to clean your house.

JOIN

It's the best time of year to join Stampin' Up! During Sale-A-Bration, you can become a demonstrator for just \$99 and you will get to choose \$125 of product for your Starter Kit—anything! Plus, you will receive a new mini paper cutter, a 6"x6" DSP sampler, and a FREE stamp set of your choice. Plus, the kit ships for free and it comes with a sample Paper Pumpkin! Who's going to be my first new team member in January?

SALE-A-BRATION \$25 GIFT CERTIFICATES

Throughout Sale-A-Bration I will be doing drawings for \$25 gift certificates with me. You will get your name on the board and entered into the drawing each time you earn a free SAB item (2 times if you pick the \$100 value SAB item) How cool is that? Not only do you earn free items from SU, but lucky winners will get small shopping sprees with me! Last year 8 people won \$25 gift certificates with me between January and March. Don't worry if you forget to write you name on the slip...I'll follow up with you to get your name added. Who doesn't love winning?!?!

SMALL BUSINESS SHOWCASE - USED STAMP SALE

Congratulations to Julie G and Lorri P! These lucky ladies won prizes that we gave away at the last Showcase....YAY!

The next Showcase and Used Stamp / Scrapbooking & Accessories Sale at The Masonic Center in FdL is set for **Saturday, March 28th from 9 am until 2 pm**. Mark your calendars now.

Selling - Please see the document attached in the email for guidelines on selling. Important notes: please use a light painters tape or masking tape to mark the prices and your three initials. That way we can pull it off easily to keep track of what sold for who. Use quarter increments. Let me know if you still plan to drop off anything. I will need orders by November 26th for customers who sell.

Buying - Show up between 9 am and 2 pm to shop the sale as well as check out the Small Business Saturday Showcase that I'm cohosting with some friends.

Like, Comment, Share on Facebook Campaign Continues

My cousin Kelly is continuing to do a great job helping me with my social media and marketing campaign on Facebook. She has been helping me manage both of my Facebook groups, one is the business page that anyone can like and follow, and the other is my private VIP page which is for customers who have purchased or attended classes within the last 6 months. Did you notice Make It Monday, Tip Tuesday, Product Share Wednesday, Technique Thursday, Feel Good Friday? Are you learning and seeing new things to inspire yourself? We sure hope so! If you're not on FB, go to my blog at www.cardsbychrisb.com to see some things that were shared. The Monday and Wednesdays FB posts always start from by blog.

She's monitored all the likes, comments, and shares throughout the month of October and she randomly selected some winners. Congratulations to Pam N for winning the half off item.

We really appreciate you helping with this campaign! We'll continue this in December with more people winning at the end of next month. Keep liking, commenting, and sharing!

Upcoming Classes – I'd love for you to join in for some stamping fun!

Please RSVP to me as soon as you know you're going to attend class, so I can plan the number of kits to prepare for class and ensure there is space and a set of kits for you.

<u>Email chrismbertram@msn.com, call / text to 920-960-4390 or pop me a FB message.</u>
You can see my whole schedule online at cardsbychrisb.com. Please note that the amounts shown below for class fees are if paid with cash or check at class.

DECEMBER

- 12/2 (M) **BRIGHTLY GLEAMING 8" X 10" SHADOW BOX** CBC STUDIO 5:45/6-8:30 PM COST: \$25 / \$35 ORDER, + \$6 FOR OPTIONAL FRAME **RSVP by 11/28**
- 12/4 (W) CHRISTMAS BINGO 2 CARDS & 6 GAMES OF BINGO CBCS 6-8:30 PM COST: \$25 RSVP by 1 DAY PRIOR W/PAYMENT
- 12/8 (SU) **HOLIDAY OPEN HOUSE** CBC STUDIO 12-4 PM / COST: FREE, 1 MAKE 'N TAKE AND SPECIAL DISCOUNTS FOR ORDERS PLACED AT OPEN HOUSE + SNACKS & REFRESHMENTS RSVP BY 12/6 FOR EXTRA NAME IN DRAWING
- 12/9 (M) **HOLIDAY OPEN HOUSE** CBC STUDIO 6-9 PM / COST: FREE, 1 MAKE 'N TAKE AND SPECIAL DISCOUNTS FOR ORDERS PLACED AT OPEN HOUSE + SNACKS & REFRESHMENTS RSVP BY 12/6 FOR EXTRA NAME IN DRAWING
- 12/11 (W) FEELS LIKE FROST CARD CLASS* (HC PG 41) 4 CARDS- CBC STUDIO -5:45/6-8:30 PM-COST: \$15 OR FREE W/\$25 MIN ORDER
- 12/14 (SA) FEELS LIKE FROST CARD CLASS* (HC PG 41) 4 CARDS- CBC STUDIO -10 AM-12:30 PM-COST: \$12 OR FREE W/\$25 MIN ORDER
- 12/15 (SU) MONTHLY CARD MAKING CLASS 3 CARDS CARD BY CHRISTINE STUDIO 1-3:30 PM COST: \$12 OR FREE W/\$20 MIN ORDER
- 12/15 (SU) BEE HAPPY STAMPERS HOLIDAY GATHERING CBCS 4:30-6:30 PM COST: \$FREE
- 12/16 (M) MONTHLY CARD MAKING CLASS 3 CARDS CARD BY CHRISTINE STUDIO 5:45/6-8:30 PM-COST: \$12 OR FREE W/\$20 MIN ORDER
- 12/18 (W) MONTHLY CARD MAKING CLASS 3 CARDS CBCS 5:45/6-8:30 PM COST: \$12 OR FREE W/\$20 MIN ORDER
- 12/19 (TH) MONTHLY CARD MAKING CLASS 3 CARDS ANNIE'S 6 PM 8:30 PM COST: \$12 OR FREE W/\$20 MIN ORDER

Something For Everything



December's Something for Everything kit includes a super-versatile stamp set complete with 13 sentiments that can be used for occasions ranging from wedding, to get well, birthdays, and more! Plus, the three full-sized card designs (four of each) are gorgeous AND multiuse—making this kit supereasy to promote. Paper Pumpkin's December kit makes it easier than ever to give a handmade card to a friend—no matter what the occasion!

Kit details: Makes 12 cards and envelopes **Card size:** 4 1/4" x 5-1/2" (10.8 x 14 cm) **Envelope size:** 4-1/2" x 5-3/4" (11.4 x 14.6 cm)

Coordinating colors: Crushed Curry, Grapefruit Grove, Old Olive, Shaded Spruce, Terracotta Tile

Contact me today if you would like the December kit and don't have a Paper Pumpkin account. I can increase my subscription for you and it will ship to my house. You can pay me via cash or check then. I won't plan to get extra kits unless they are preordered. How many Christmas cards did you make this year? Let me know your answer and that you read the newsletter to get in on the drawing for a \$10 gift certificate.

GIFT CERTIFICATES ARE ALWAYS AVAILABLE

Looking for the perfect gift for your crafty friend or family member?? Is someone looking for something to buy you for your birthday? Christmas is right around the corner (yes....less than 3 weeks now (a))....are people going to start asking you for your wish lists? Stampin' Up! makes the perfect gift. Let them know that I sell gift certificates and now they can be purchased directly from my online store (cardsbychrisb.com) or by contacting me directly. I can also coordinate the shopping part if they would prefer you open a gift. I'm here to help make it easy to give you the perfect gift!

VISIT MY BLOG at <u>www.cardsbychrisb.com</u> for more details and pictures of cards for upcoming classes.

You'll find all the current catalogs, events, and host code at cardsbychrisb.com.

I think that's it for now.....I hope you were as excited to read the news as I was to write it. Thank you so much for your continued support! You are what makes my job so great!

Happy Stamping!!

Christine